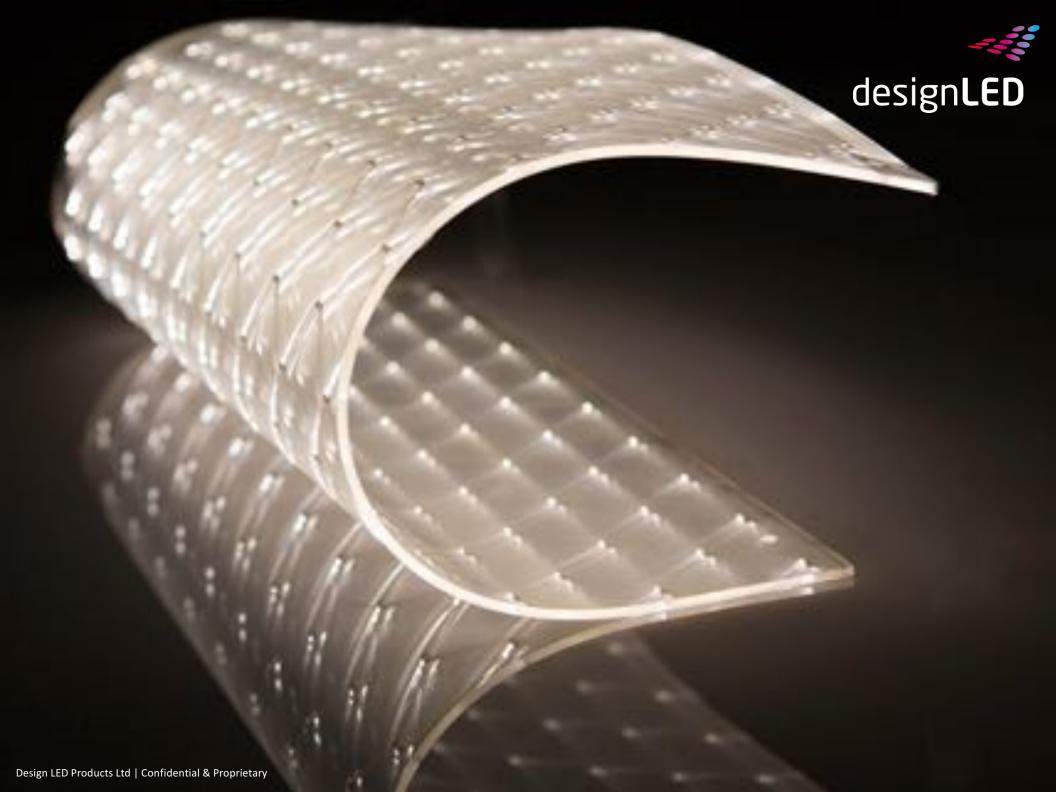


Flexible Large Area LED Modules:
Total Customisation & Smart Lighting Potential

Dr Derek Peden Innovation Manager





#### Who Are We?

- SME, based in Scotland
- Head Offices near Edinburgh
  - Engineering
  - R&D & Innovation
  - Prototyping
- London Sales Office, focused on Retail Lighting & Architectural Lighting
- Manufacturing Licences
  - Parlex world leader in flexible electronics
  - High Volume Lighting Manufacturer in Asia



#### **Intellectual Property**

- 51 granted patents
  - UK
  - European Patent Office
  - United States of America
  - China
  - Taiwan
  - India
  - Korea
  - Japan
  - Australia



#### **Investors**

- Siemens
- OSRAM GmbH
- IKEA GreenTech (of IKEA B.V.)









#### **Our Strategy**

#### Step 1.

Focus where we have a clear Right to Win in a Valuable Market segment

#### Step 2.

Collaboration in a high profile use case

#### Step 3.

Strategic alliance or partnership with dominant market player

#### Step 4.

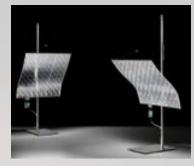
Joint commercial exploitation on a global scale

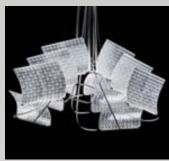




#### **Our Strategy in Action**

- 1. Design Concept in Consumer Lighting
- 2. Design Collaboration
  - Ingo Maurer, Munich

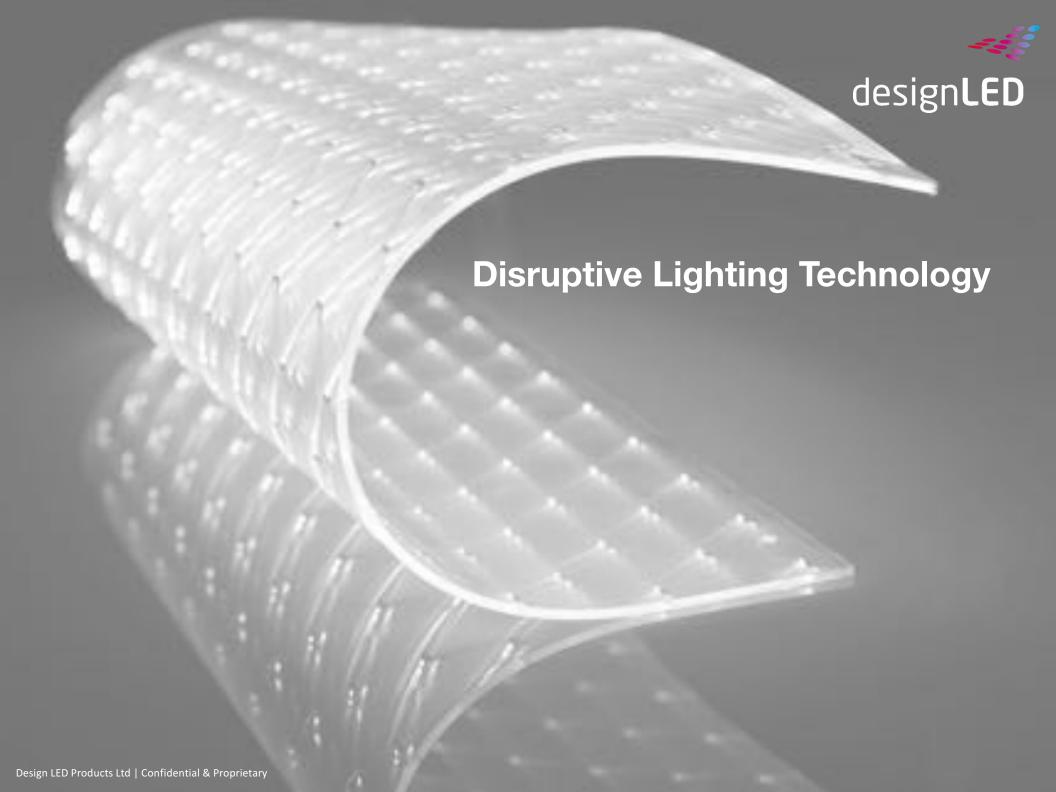






- 3. Strategic partnership with dominant market player
  - IKEA

- 4. Joint commercial exploitation on a global scale
  - 2 rounds of investment
  - Technology Transfer to IKEA manufacturer
    - Collaboration on short/medium/long term products for international roll-out starting in Q1-18





#### **Disruptive Lighting Technology**

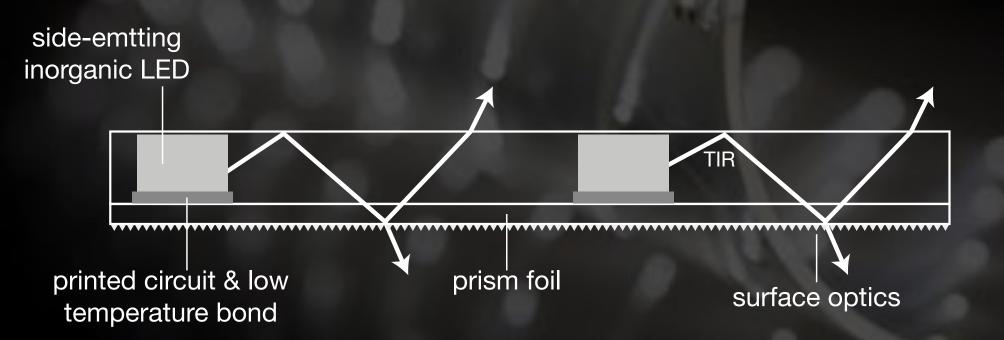
- Thin, mechanically flexible LED lighting system
- Current technology base:
  - Screen printed electrical tracking
  - PET substrates
  - LED package SMT by thermally curable conductive epoxy
  - LED encapsulation by transparent polymer
  - Typical thickness of 1 2 mm, determined by LED



## **Surface Optics**

- Textured inks
- White inks
- PET-based prism foils





# **Direct Lighting Example**

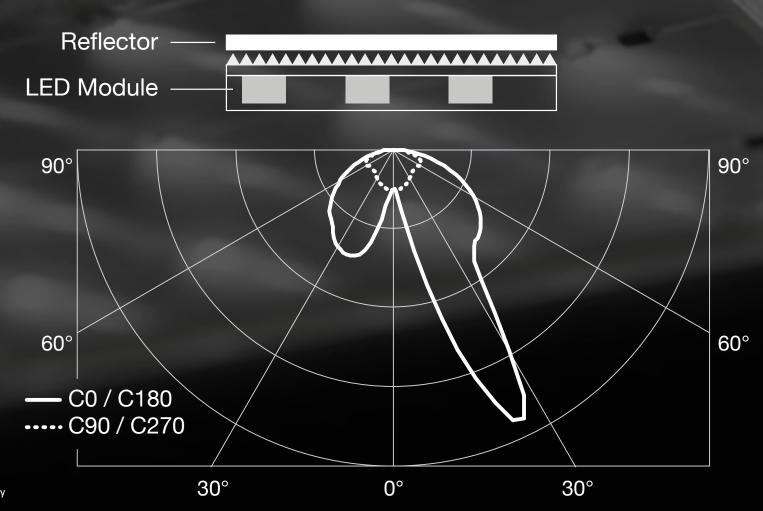
- Linear flex product, *Clyde* 
  - 0.5m lengths, 2 mm thick
  - 3W, 24V, 350 lm
  - 3000K, 4000K, 85 Ra





#### Tile light intensity distribution

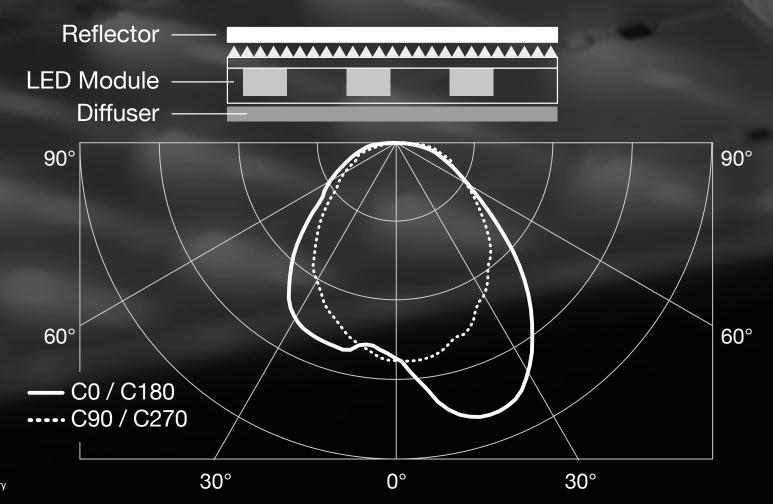
- 90° PMMA prism film substrate
- Prisms against diffuse reflector





#### Diffused light intensity distribution

- Prismatic film substrate
- Prisms against diffuse reflector
- Diffuser on resin surface







# design**LED**

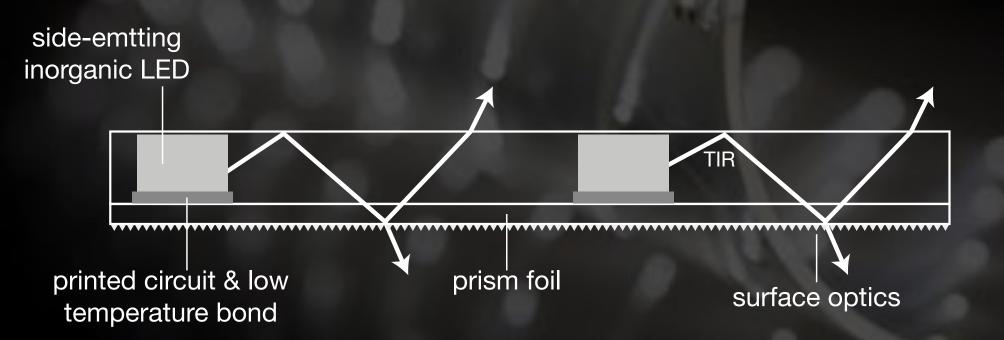




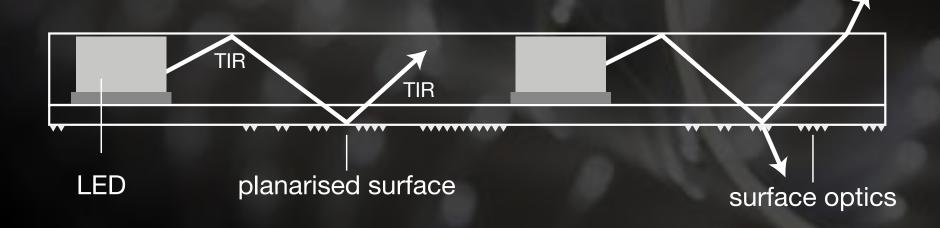
#### **Surface Optics**

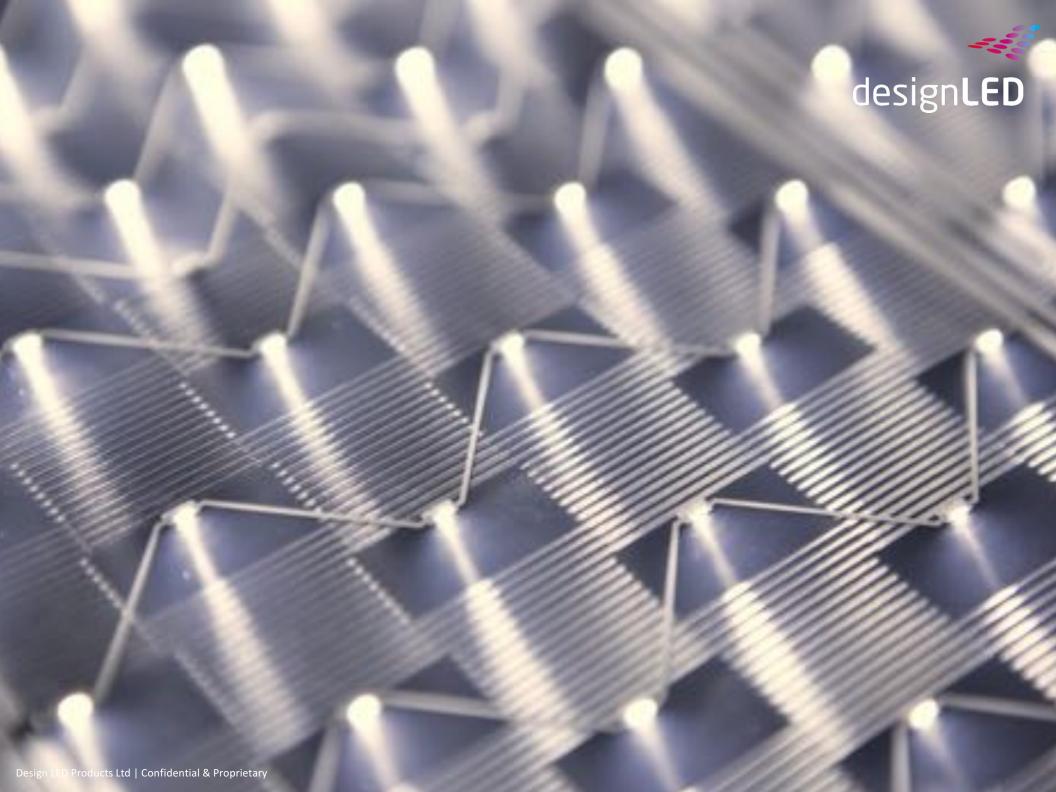
- Textured inks
- White inks
- PET-based prism foils
- > Clear ink index matched to prism structure







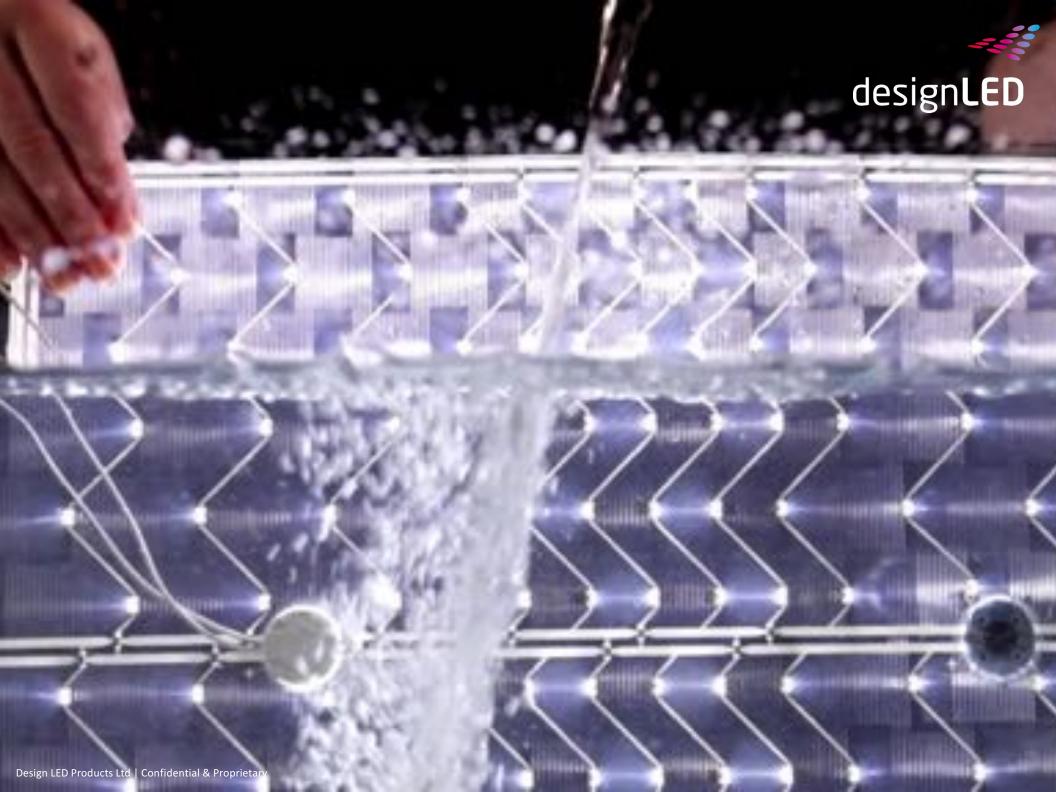








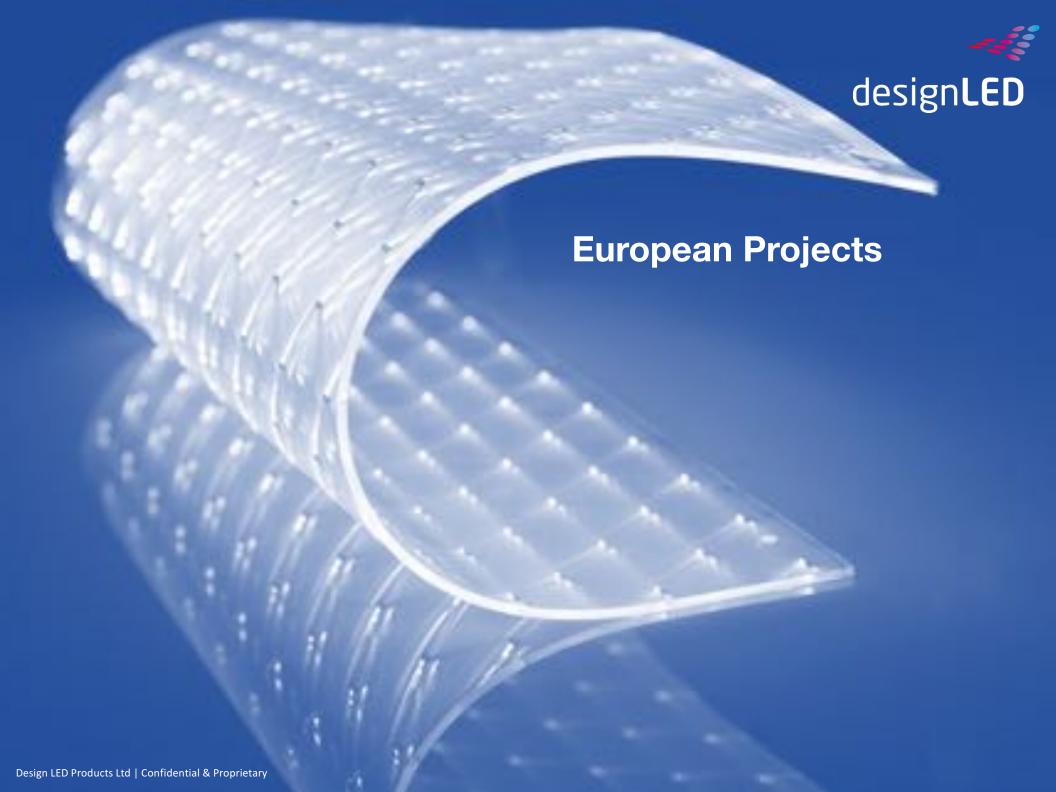




#### Customisation

- Form Factor
  - Size, ≤ 0.5 m per module
  - Shape
- LED
  - Quantity
  - CCT (2700 K 6500 K)
- Electrical Layout
  - CV
  - CC
- Interconnect
  - Pin-Header
  - Custom IDC (IP67)
  - FFC tail
  - Other

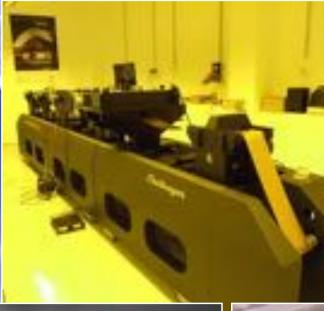




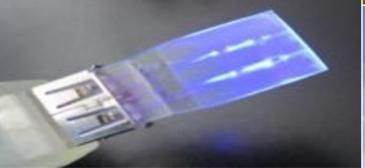


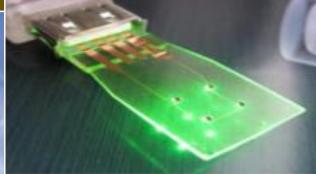
















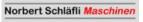




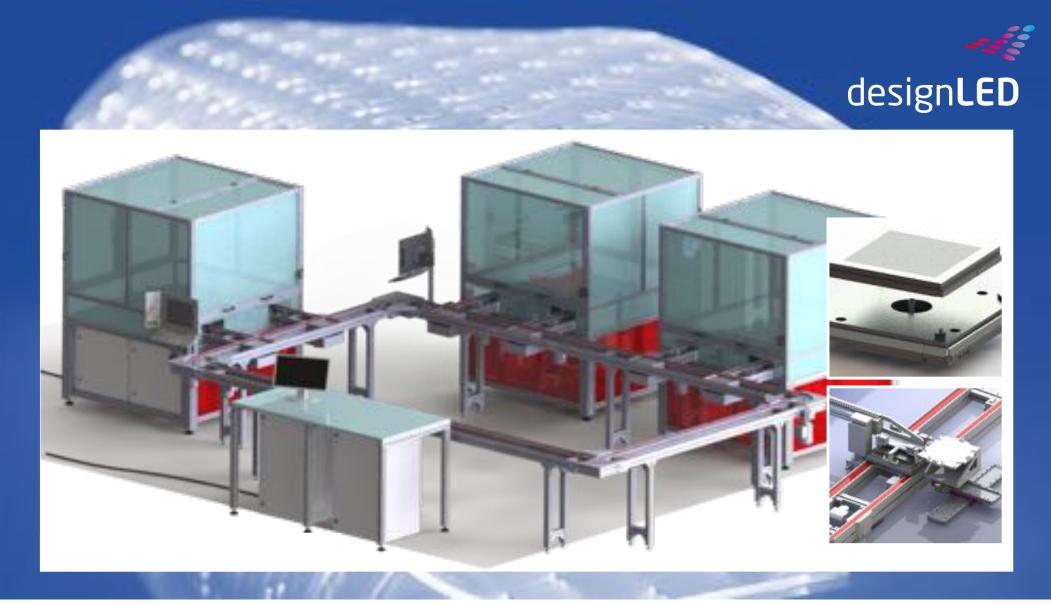




















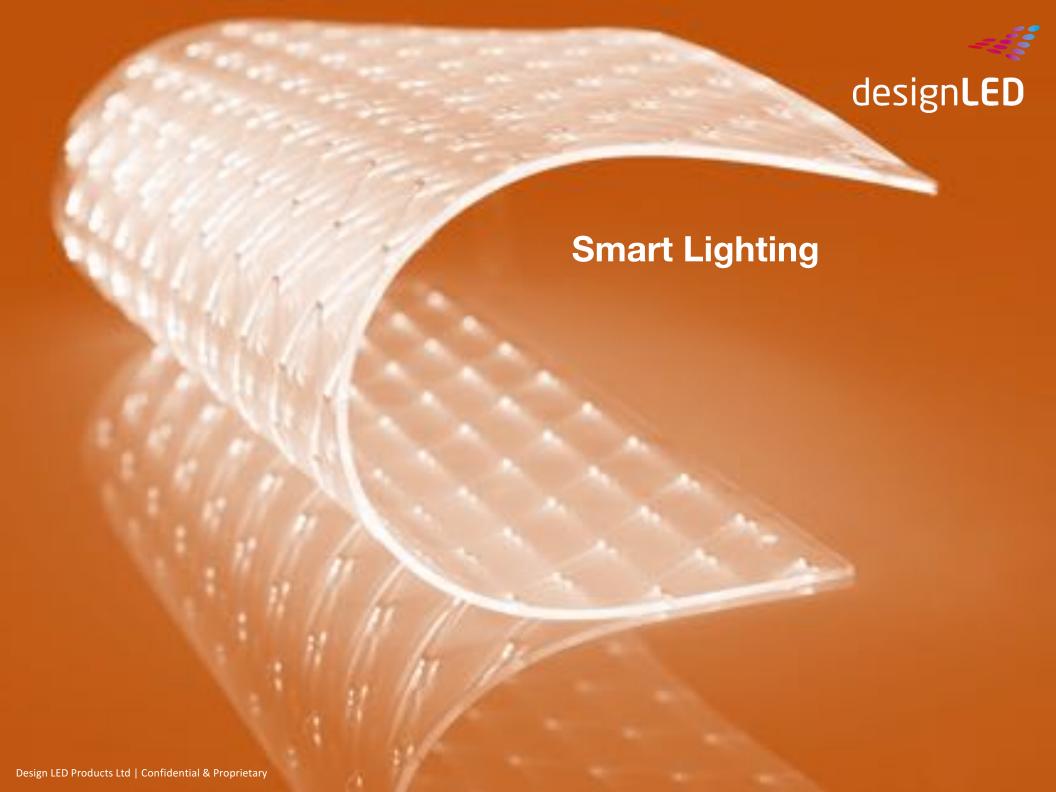












# **Smart Lighting**

- Large Area Electronics
- Film based system for smart light integration

# design**LED**



# **Smart Lighting**

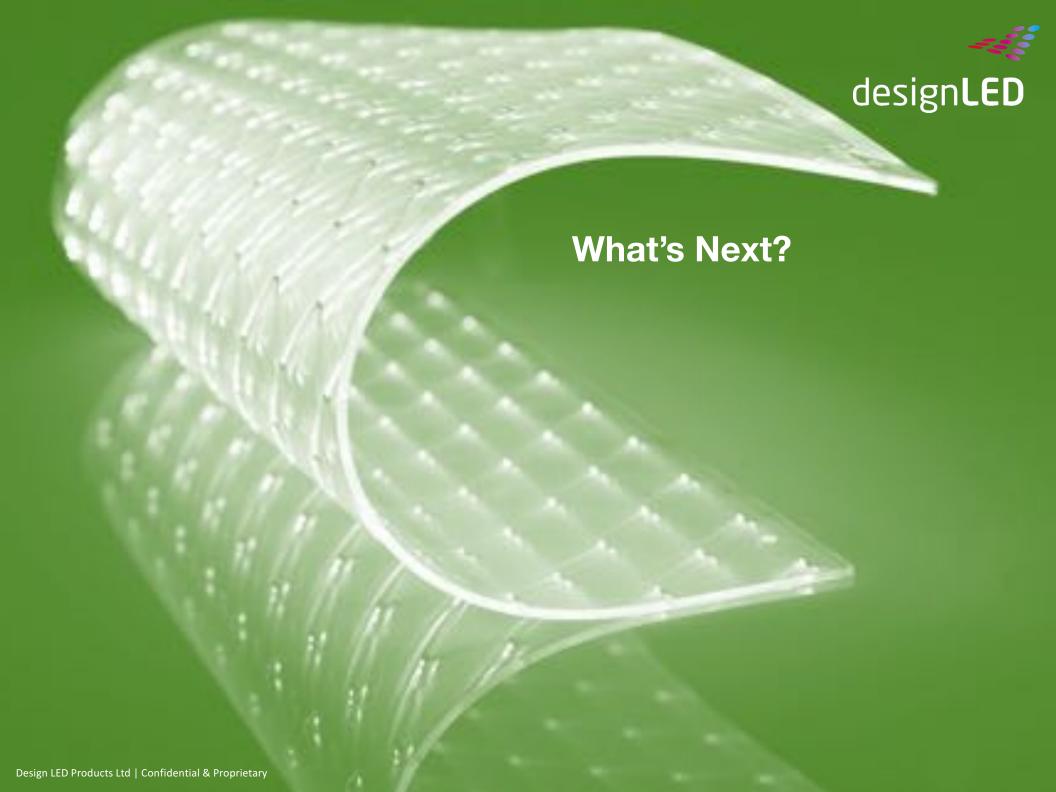
- Electronics Integration
  - Packaged Devices
  - Chip Integration
- Sensing
- Control
- Connectivity



### **Smart Lighting**

- Human Centric Lighting
  - Wellbeing
  - Sustainability
  - Circular Economy
- Smart Horticultural
  - Vertical Farming
  - Hydroponics
  - Aquaponics







#### What's Next?

- EU Funded Collaborations
- Joint Development



### **Materials & Processing**

- Roll-to-Roll Manufacture
- Fine-pitch printing & SMT
- Electronics Integration
- Optical Films
- LED Packaging

# designLED www.designled.com