Paradigm changes in lighting R&D What 2017 changed





Who are we

Pi Lighting, SME tech company based in Switzerland, funded 2014

- R&D consulting in LED technologies :
 - General lighting : colorimetry, reliability, product design
 - Embedded systems (portable devices, automotive, aeronautics)
 - Project support, from idea to product
 - Technical audits for investors in LED technology
 - Advanced statistics, machine learning & AI for lighting

Profiles: LED application experts, Semiconductor experts, Data security & embedded systems, industrial PM, LED technology & application training

www.pi-lighting.com



Major R&D trends in lighting in 2017

2017: a shift in R&D demand

VLC/Lifi/LifiX going mainstream

Circadian lighting

• AI



VLC / Li-fi / LifiX

Data through light



VLC/Li-fi/LifiX (1)



Li-Fi recognized as a viable alternative to WiFi

• Security:

1-WiFi WPA2 KRACK Vulnerability

The 'Secure' Wi-Fi Standard Has a Huge, Dangerous Flaw – Wired.com 16 oct

2 – IoT vulnerabilities

New Reaper IoT Botnet Leaves 378 Million IoT Devices Potentially Vulnerable to Hacking – PR Newswire Oct 24

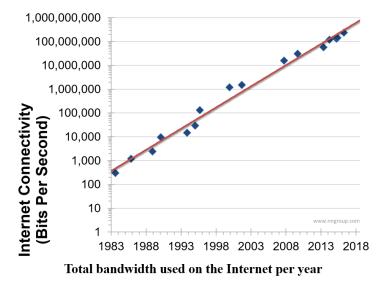
Radiosensitivity :

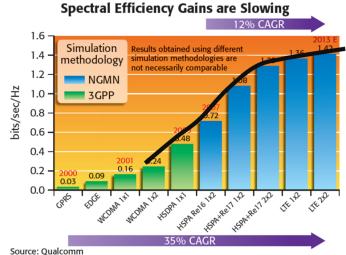
France: New National Law Bans WIFI In Nursery School



VLC/Li-Fi/LifiX (2): hunger for bandwidth

Hunger for bandwidth, RF spectrum crunch Pi Lighting





 Source T.Merelle, VLC and Lift state of the art, LPS 2017

- ☐ Problem of <u>bandwidth availability</u> is known as the "Global Bandwidth Problem"*
- ☐ RF Spectrum crunch: spectral efficiency gains are slowing down**

^{**} M.Safari, Enhanced Visible Light Communications, Univ. Edimburg, LpS 2016



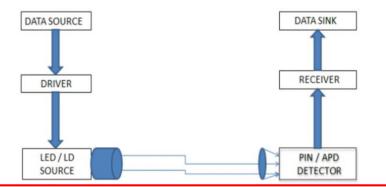
^{*}Supercomputing: 29th International Conference, ISC 2014, Leipzig, Impact of Future Trends on Exascale Grid and Cloud computing, T.H Szymanski



VLC/Lifi/LifiX

• VLC : Monodirectional : point to point network

 Lifi: Bidirectional, uplink via IR/standard network Basic Block Diagram of Indoor VLC

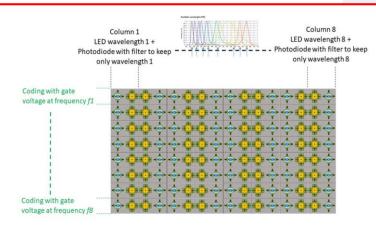


Source: https://www.slideshare.net/parthsaxena35/visible-lightcommunication-61038495



 LifiX: fully bidirectional (but still in dev) CMOS-technology based device

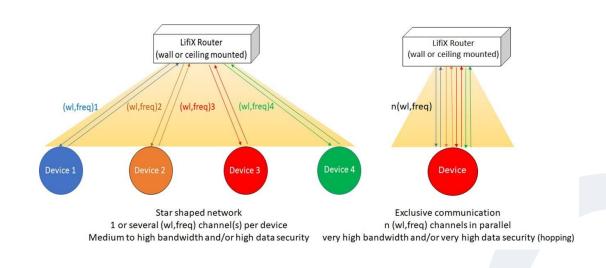
	Product name	Power consumption	Concept	Bandwidth
OLEDcomm	GEOLiFi XS	n/a	receptor + Light bulb	1Gb/s
Lucibel	Ores Lifi	2.5Wdongle/35W luminaire	USB dongle + Luminaire	42Mb/s
Velmenni	Jugnu	n/a	receptor + Light bulb	claim up to 8Gb/s
Pi Lighting	LifiX	< 20 W per device pair	2 CMOS devices	25.7Gb/s for 64 cells





Luminaire vs beacon: design choices



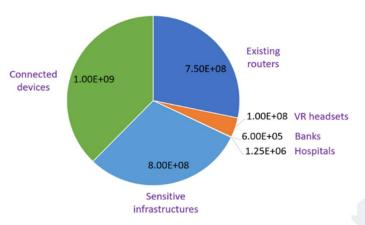


- Luminaire : reuse of existing luminaire infrastructure. The main light source is the data device
- Beacon: dedicated light device for communication



Market volume for VLC/Lifi/LifiX





Expected market total volume for each segment in 2018 (internal research)

- VLC/Lifi/LifiX have the potential to compete with all LAN network devices(Wifi & others)
- 100% Market size is 2,65B billion devices:

IoT connected objects, High bandwidth (optical router), secure specific environments (hospitals, bank, sensitive infrastructures)

Mobiles, connected cars, etc...



Conclusion on VLC/Lifi/LifiX

- Fully bi-directional high bandwidth(&cheap) opens up router/LAN market
- Embedded security + « radio-neutral » are major advantages
- A serious competitor for Wi-Fi and all LAN technologies
- Will require technology consolidation and major players entering
- One day: a VLC/Lifi/Lifix router at home?





Circadian Lighting



Circadian Lighting: reason to believe

MEDICINE

3 Americans Win Nobel Prize for Circadian Rhythm Research

Jim Heintz and David Keyton / AP Updated: Oct 02, 2017 9:15 AM ET







(STOCKHOLM) — Three Americans won the Nobel Prize in Physiology or Medicine on Monday for their discoveries about the body's daily rhythms, opening up whole new fields of research and raising awareness about the importance of getting enough sleep.

Jeffrey C. Hall, Michael Rosbash and Michael W. Young won the 9-millionkronor (\$1.1 million) prize for their work on finding genetic mechanisms behind circadian rhythms — which adapt the workings of the body to different phases of the day, influencing sleep, behavior, hormone levels, body temperature and metabolism.

Source: Time.com

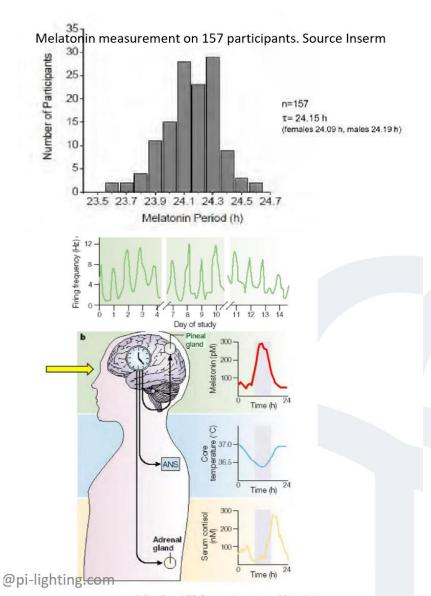
- Circadian Rythm disruption linked to Depression, Diabetis
- Proven effect of light on Circadian rythm
- Proven results of optimized circadian light on patients in mental institutes
- Proven results of light on mood & sleep in office workers
- Pioneers: Light & Health Alliance, LRC, RPI, NY(US)

Disruption of Circadian Rhythms by Light During Day and Night, M.Figuero & Al



Light impact on circadian rythm

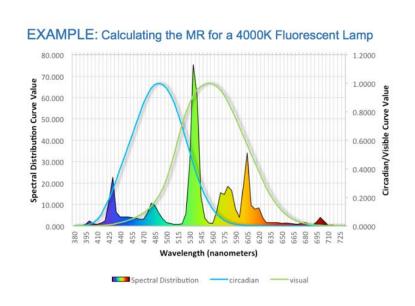
- Light resets the circadian clock (and can delay it..)
- Light level and spectrum matter



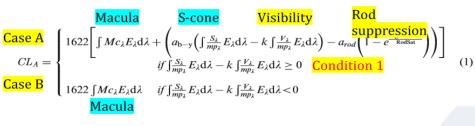


Circadian metrics

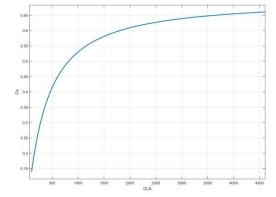
- Two concurrent metrics: both are spectral calculations
 - Melanopic Ratio (& EML) WELL building standard. Straighforward
 - CLA/Cs Light and Health alliance. Two stage calculation. SPD=> CLA => Cs



MR = ratio under normalized blue curve EML Linear with illuminance (lux)



$$CS = .7*(1 - (1./(1 + (CLA/355.7).^{(1.1026))));$$



Cs (circadian impact) saturates with light level



Arguments pro/cons

- Doubling light level doubles EML (linear with flux)
- Cs takes into account saturation of circadian impact
 - CLA « similar » to EML, simulates the Circadian signal sent to your brain
 - Cs tells what your brain does of this signal

Complexity: Requires some smart controls

Three complexity (and benefit) thresholds:
Dimming curve => Multichannel => spectrum optimization



Conclusion:

• If the implementation of circadian light allows a reduction in worker depression (even if a minimal amount)

- Should we compare the extra cost of circadian fixtures vs standard fixtures
 - Or should we compare including the human/financial cost of depression/burnouts?

=> A Major trend in office lighting



A



Al & Machine Learning

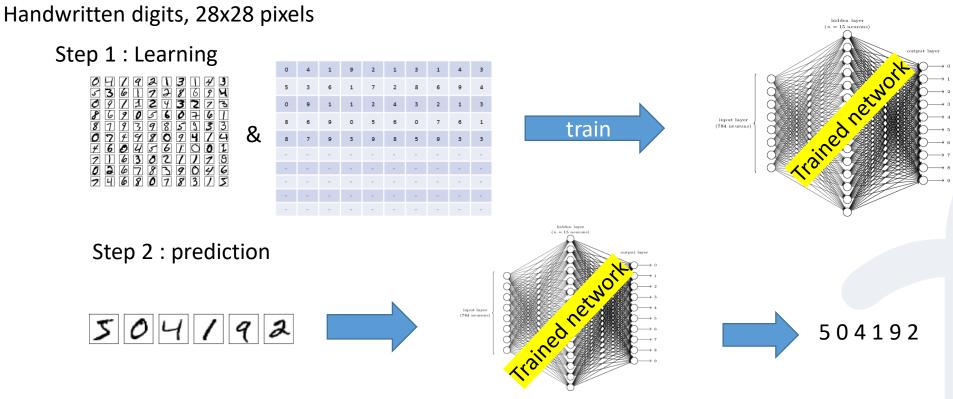
- A technology with one of the widest field of application ever invented
- Daily « buzz » in the news
- Does it apply to our industry?

"In the last year only, Als have <u>busted criminals</u>, have <u>read your email</u>, have <u>checked your pictures</u>, have <u>wrote articles</u>, <u>translated any language into another</u>, beat you at <u>chess</u>, at <u>Go</u>, at <u>League of Legends</u>, at <u>planting salads</u>. It also <u>drove your cars safely</u>, <u>invested your money</u>, helped <u>doctors find tumors</u>, <u>detected risky behaviour from facebook</u> posts, and managed your powergrid."



Machine Learning/AI in one slide

- Build a set of parameters giving a result (example, pixels doing an image, result is « a cat picture »)
- Record parameters and result. This is a training set
- Machine Learning: finds relation parameters/result in a Neural Network
- Ex: MNIST

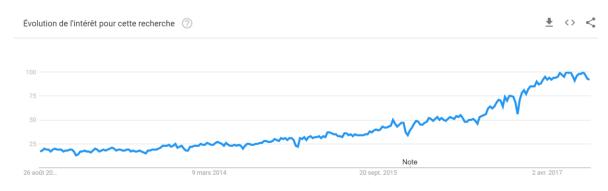


Here, AI is a function which performs prediction based on ML training

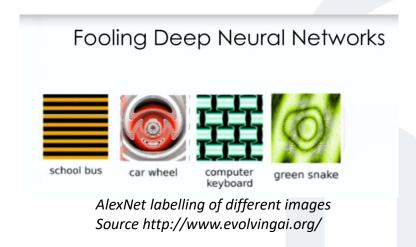


What is it? What is it NOT?

- ML allows to find patterns and correlations in very large dimensional spaces
- ML allows for predictions within the scope of the training set
- ML is not « magic »
- As of today (31/10/2017), a very « trendy » subject... too much
- Current Arms Race between major companies for largest GPU datacenters
 - Attempts to « lock » market behind large infrastructure needs
 - Very strong « overhype » on the quality of the results. Long road to do!



Google trend on Machine Learning





Pi Lighting approach of AI/ML

• Partnership with Al Services (www.ai-services.ch)

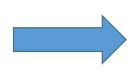


Develop Lighting specific models from their platform



Applications within production

- 02/2017:
 - Car manufacturer
 - 1800 car models (including options)
 - 7 factory line with different settings
 - 393 inline tests during production
 - Training set shared with us: 45 000 examples
 - Final test bench: measurement times from 2 mins to 34 mins depending on problems found <- Production bottleneck
 - Can we predict how long the final test bench occupation will be?



95% prediction precision (<1 min precision)

Overall process improvement was 2-fold (customer indicators)

Production throughput increased

model Line setup

Inline tests results

Inline tests results

Final test time

Inline tests results

Final test time

Inline tests results

Inline tests r



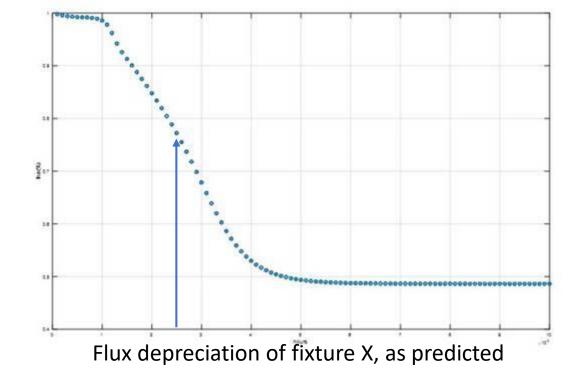


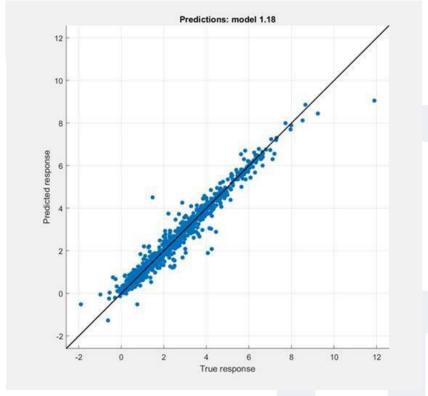


Applications in reliability/quality

- Predictions on LED/fixture lifetime
- From a set of LED measurements & LED characteristics
- Can i predict the flux depreciation?







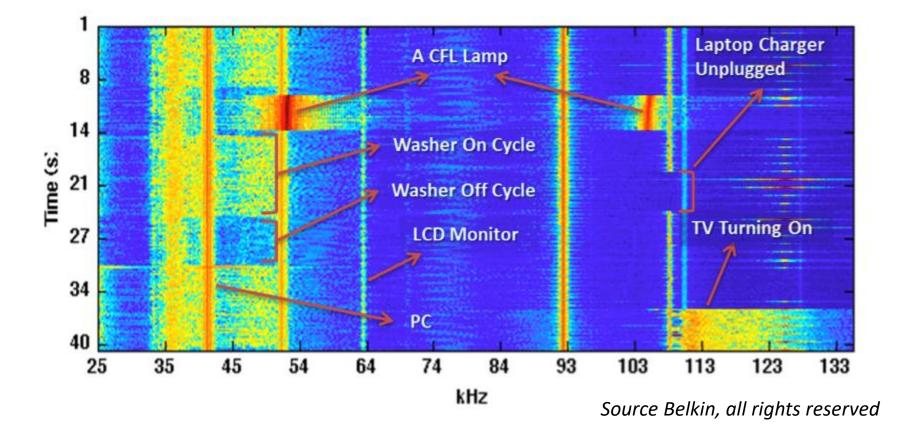
25K hours accuracy, model vs reality(value in % depreciation)



Applications within connected lighting

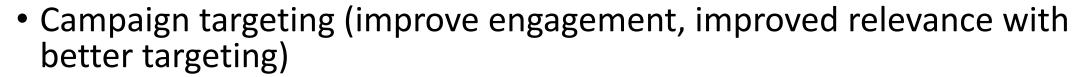
- Make sense of IoT sensor data
- Ex : wall controller voltage variation measurements :







Applications in Marketing / Sales



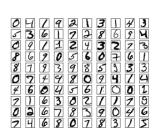


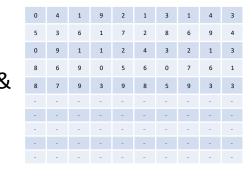
- Customer profiling (Understand better prospects & clients, customer lifetime & order value)
- Anomaly detection (early warning to reduce wasted advertising budgets)
- Churn reduction (rank customers by risk of defection)
- Pattern detection (do we find different customer populations?)
- Financial forecasting (improve accuracy of forecasted cashflows and visibility on acquisition costs)



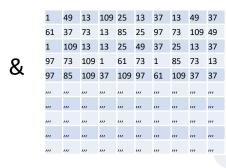
Extra: Customer data protection

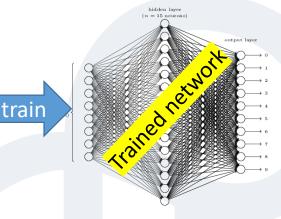
- Exclusive « Protect your process » method
 - We provide a way to encrypt training set data
 - You keep the key, we do not see the data in clear
 - We run ML on obfuscated trainingsets











No need to share sensitive data



Conclusion on Al

- AI will deeply impact lighting industry
 - Quality Managers typical job will change a lot
 - IoT//Connected lighting must implement AI techniques

• Still, it's not magic. A New tool!





Conclusion, 2017 paradigm changes (from Pi Lighting view)

• Lifi market expected to go from « specific » solutions to mainstream

Circadian lighting is changing office lighting

• Al, a new powerful tool for our (and most) industries.





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